

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 04178 140542Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W  
-----140544Z 058252 /15

P R 131320Z JUN 77  
FM AMEMBASSY JIDDA  
TO SECSTATE WASHDC PRIORITY 8627  
INFO USDOC WASHDC  
AMEMBASSY ATHENS  
AMEMBASSY ROME  
AMCONSUL DHAHRAN  
AMCONSUL MILAN

UNCLAS JIDDA 4178

E.O. 11652: N/A  
TAGS: BENC, EINV, SA  
SUBJ: BROWN & ROOT WINS ENGINEERING CONTRACT FOR SAUDI  
CRUDE OIL PIPELINE MAJOR PROJECT

REF: USDOC 17343

1. THE EMBASSY HAS CONFIRMED WITH LOCAL OFFICE OF BROWN & ROOT THAT IT HAS BEEN AWARDED THE ABQAIQ-YENBO CRUDE PIPELINE ENGINEERING CONTRACT. CONTRACT WAS SIGNED BY ABDUL HADI TAHER, GOVERNOR OF PETROMIN, ON JUNE 8 AND IS ON A COST PLUS BASIS. B&W REPRESENTATIVE STATES THAT THE TOTAL COST CAN RUN UP TO \$30 MILLION. JOB IS SCHEDULED FOR COMPLETION IN 18 MONTHS.

2. THE ENGINEERING WILL BE DONE IN HOUSTON, TEXAS BUT B&W WILL OPEN UP OFFICE IN JIDDA IN ADDITION TO ITS RIYADH HEADQUARTERS AND AL KHOBAR BRANCH OFFICE.

3. B&W REPS WILL VISIT MONTUBI OF MILAN, WHICH  
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IS SUPPLYING PART OF 48 INCH PIPE, SHORTLY. REP STATES THAT THE ENGINEERING CONTRACT WILL NOT RPT NOT ELIMINATE COMPANY FROM BIDDING ON CONSTRUCTION CONTRACT WHICH IT INTENDS TO DO.

4. THE SMALLER GAS PIPELINE, WHICH WILL PARALLEL THE CRUDE PIPELINE, IS REPORTEDLY WON BY BECHTEL.

U.S. CONSTRUCTION COMPANIES IN JIDDA BELIEVE THAT  
B&W WILL NOT NOW GO AFTER YENBO REFINERY ENGINEERING  
CONTRACT. U.S. FIRMS REPORTEDLY INTERESTED IN LATTER  
INCLUDE FOSTER-WHEELER, DAAVO, BACHTEL AND R.A.  
PERSONS.  
HORAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, PETROLEUM PIPELINES, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977JIDDA04178  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770211-0605  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2178485  
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**Status:** NATIVE  
**Subject:** BROWN & ROOT WINS ENGINEERING CONTRACT FOR SAUDI CRUDE OIL PIPELINE MAJOR PROJECT  
**TAGS:** BENC, EINV, SA, BROWN & ROOT  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009